

Admissions Counselor
Tufts University

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Posted Oct. 31, 2025, set to expire Mar. 14, 2026

Job Title	Admissions Counselor
Department	Office of Undergraduate Admissions
Institution	Tufts University Medford, Massachusetts
Date Posted	Oct. 31, 2025
Application Deadline	Open until filled
Position Start Date	Available immediately
Job Categories	Professional Staff
Academic Field(s)	Admissions/Student Records/Registrar
Job Website	https://jobs.tufts.edu/jobs/22465?lang=en-us&iis=Job+Board&iisn=AcademicKeys
Apply By Email	
Job Description	

Overview

The Office of Undergraduate Admissions is responsible for the recruitment, selection, and enrollment of the first year and transfer classes each year for the School of Arts & Sciences, School of Engineering, and the School of the Museum of Fine Arts at Tufts. Tufts Admissions is charged with meeting various enrollment goals across schools and programs.

What You'll Do

A resume and letter of interest are required for this position.

The Admissions Counselor will be a member of the undergraduate admissions team, responsible for recruiting and selecting students and for fulfilling the enrollment objectives set by the University. The

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Admissions Counselor will be expected to:

- Read and evaluate undergraduate applications in alignment with training protocol, individually or as part of a team, and actively participate in selection committees.
- Conduct both in-person and virtual information sessions for prospective students, families, school and community-based organization counselors, and the general public.
- Serve as on-campus point-of-contact for visitors. Communicate with students, families, school/organization counselors, and the general public via in-person conversations, email, phone, or blogs.
- Participate in recruitment initiatives, including college fairs and high school visits.
- Contribute to project-based work in support of portfolios such as communications, access and outreach, recruitment, selection, international, events, or others.
- Participate in professional development and training opportunities to gain a broad understanding of admissions profession and the specific goals of Tufts Admissions.
- Complete other projects and duties as assigned.

While our office functions in a hybrid modality, the Admissions Counselor can expect to have a frequent campus presence given increased visitor engagement responsibilities.

Travel Requirements - This position involves travel throughout the year, which may include overnight stays. A valid U.S. driver's license is required, along with the willingness and ability to drive to various locations using a rental vehicle. Candidates must have a driving record that meets the standards of rental car agencies.

What We're Looking For

Basic Requirements:

Knowledge and experience typically acquired by:

- Bachelor's Degree and 0-2 years of experience in admissions, college counseling, or a related field
- Proficiency with Microsoft Office Suite
- Strong communication, public speaking, and interpersonal skills
- Strong organizational and time management skills; ability to work collaboratively
- Cultural sensitivity and a willingness to work with diverse populations
- Valid US Driver's license

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Preferred Qualifications:

- Experience with a CRM, such as Slate
- Fluency in a second language

Pay Range

Minimum \$49,500.00, Midpoint \$62,000.00, Maximum \$74,500.00

Salary is based on related experience, expertise, and internal equity; generally, new hires can expect pay between the minimum and midpoint of the range.

Contact Information

Please reference Academickeys in your cover letter when applying for or inquiring about this job announcement.

Contact

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