

Regional Advancement Officer (Sr.
Director/Director/Associate Director)
University at Buffalo, The State University of New York

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Posted Oct. 23, 2023, set to expire Aug. 4, 2024

Job Title	Regional Advancement Officer (Sr. Director/Director/Associate Director)
Department	University Advancement
Institution	University at Buffalo, The State University of New York Buffalo, New York
Date Posted	Oct. 23, 2023
Application Deadline	Open until filled
Position Start Date	Available immediately
Job Categories	Associate/Assistant Director Director/Manager
Academic Field(s)	Institutional Advancement
Job Website	https://www.ubjobs.buffalo.edu/postings/46047

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Job Description

University Advancement has two vacancies on the fundraising team working in support of the newly created Regional Advancement program. A Senior Director/Director/Associate Director of Advancement title will be considered, dependent on the selected candidates' qualifications for this position. The incumbent will play an integral role in establishing a comprehensive advancement program within the Northeast region United States, geared to successfully meet the university's goals for short and long-term private support. Applicants that live within this regional corridor are encouraged to apply.

The Regional Advancement Officers will be tasked with:

- Developing, strengthening, and growing a full pipeline of prospects capable of making major gifts of

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\$50K-\$100K+ (dependent on title) across the full spectrum of stage development, ranging from discovery through stewardship.

- Establishing collaborative partnerships with all schools and units, staying abreast of the recent developments, priorities, and fundraising initiatives across the UB enterprise, and effectively communicating about and engaging individuals in the mission of the university and/or the respective units based on the prospect's philanthropic interests.
- Working with colleagues within University Advancement to plan and implement a comprehensive regional program designed to increase engagement and philanthropic support from alumni and friends.

This position is an exciting opportunity within New York's largest flagship university as the Advancement team continues to drive actions that support the achievement of the university's top 25 ambitions. We look forward to welcoming to our team a highly motivated and goal-oriented professional with exceptional people skills and an ability to develop meaningful relationships both with campus partners and external constituents. The ideal candidate will be a leader, problem-solver, see a challenge as an opportunity, and find motivation in a metrics-based higher education fundraising program.

Division of University Advancement

Building stronger connections with UB's nearly 300,000 alumni and donors worldwide is critical to the university's goal: to situate UB among the nation's top 25 public research universities. UB alumni and friends are grateful and generous, supporting the largest, most ambitious fundraising campaign the university has ever launched. Through Boldly Buffalo: The Campaign for UB, we seek to raise \$1 billion. We invite you to join our University Advancement team and be part of our historic efforts.

Outstanding Benefits Package



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Working at UB comes with benefits that exceed salary alone. There are personal rewards including comprehensive health and retirement plan options. We also focus on creating and sustaining a healthy mix of work, personal and academic pursuit - all in an effort to support your work-life effectiveness. Visit our benefits website to learn about our [benefit packages](#).

About The University at Buffalo

The University at Buffalo (UB) #ubuffalo is one of America's leading public research universities and a flagship of the State University of New York system, recognized for our excellence and our impact. UB is a premier, research-intensive public university dedicated to academic excellence. Our research, creative activity and people positively impact the world. Like the city we call home, UB is distinguished by a culture of resilient optimism, resourceful thinking and pragmatic dreaming that enables us to reach others every day. Visit our website to learn more about the [University at Buffalo](#).

University at Buffalo is an affirmative action/equal opportunity employer and, in keeping with our commitment, welcomes all to apply including veterans and individuals with disabilities.

Contact Information

Please reference Academickeys in your cover letter when applying for or inquiring about this job announcement.

Contact