

**Business Relationship Manager
North Carolina A & T State University**

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Posted Sep. 14, 2021, set to expire Jan. 14, 2022

Job Title	Business Relationship Manager
Department	Temporary Employment
Institution	North Carolina A & T State University Greensboro, North Carolina
Date Posted	Sep. 14, 2021
Application Deadline	Open until filled
Position Start Date	Available immediately
Job Categories	Classified Staff
Academic Field(s)	Fiscal Services
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Job Description

The primary role of the business relationship manager will be to assist in managing positive relationships with corporate and organization partners who are investing financially into the Willie A. Deese College of Business and Economics.

Duties and Responsibilities:

- Ensure promised engagements and interactions in existing partnership agreements are upheld by the college.
- Ensure partner engagements are executed with excellence and high customer satisfaction.
- Help plan and coordinate partnership speaker events and other physical and virtual corporate donor visits.
- Coordinate engagement with Executives in Residence to support ongoing collaboration and visibility to students.
- Facilitate collaboration between corporate representatives and faculty to co-create case study modules or class curriculum development projects focused on strategy elements common to the



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company and the Deese College.

-Lead development of an impact report for corporate and organization partners by helping to track revenue sources and uses as requested.

Contact Information

Please reference Academickeys in your cover letter when applying for or inquiring about this job announcement.

Contact

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